### REDEVELOPMENT AUTHORITY OF THE CITY OF ALLENTOWN

City Hall, 435 Hamilton Street Allentown, PA 18101-1699 Phone: 610-437-7733

### PROPOSAL PACKAGE



### **PROJECT: 532 N Law Street**

Acquisition and redevelopment of 532 N Law Street, Allentown into a single family residential property, contingent upon approval by the City of Allentown Zoning Office, to be occupied by a low to moderate income owner-occupied family (up to 80% of Area Median Income). The property is approximately 2,106 square feet. It is located in a Residential Medium High Density (RMH) & Traditional Neighborhood Development Overlay (TNDO) zoning district. It is located in the Old Fairgrounds Historical District.

### **MINIMUM BID PRICE:**

The property carries a minimum purchase bid price of \$1 (plus \$1,000 to cover legal fees associated with the transfer of the property). The selected developer is required to provide written proof of financial ability to rehabilitate the property as described in the proposal.

### FOR ADDITIONAL INFORMATION CONTACT:

Shannon Calluori, Acting Executive Director Redevelopment Authority of the City of Allentown City Hall, 435 Hamilton Street Allentown, PA 18101-1699 610-437-7733

ARA@allentownpa.gov

### INSTRUCTIONS TO DEVELOPERS

- 1. The Redevelopment Authority of the City of Allentown (RACA) is seeking proposals for the redevelopment of this site into a single family residential property, contingent upon approval by the City of Allentown Zoning Office, to be occupied by a low to moderate income owner-occupied family. The redevelopment proposal must include a plan to improve the façade. Federal funds were used by RACA to initially acquire this building, and as a result the reuse of the parcel must meet all requirements of the United States Department of Housing and Urban Development, Community Block Grant Program.
- 2. The property will be **open for inspection on Tuesday**, **May 5**, **2015 from 12:00 Noon 1:00 PM**.
- 3. Proposal packages must be delivered to the RACA office, 435 Hamilton Street, 3<sup>rd</sup> Floor, Allentown, PA 18101, by 4:00 PM on Friday, May 22, 2015.
- 4. Be certain to include the signed statement appearing on page 9. Also complete the electronically attached Rehabilitation Budget Excel spreadsheet.
- 5. All submissions, including attachments, must be on 8  $\frac{1}{2}$  x 11 paper (excluding maps, plans, sketches, or pre-existing brochures).
- 6. Respondents must submit **6 copies** of the proposal, including attachments.
- 7. After a proposal is received by RACA, the results of the evaluation will be made public. RACA reserves the right to negotiate with developers for better terms, to reject any or all proposals (in all or in part), to waive any technicalities or informalities, to advertise for new proposals, or to proceed with work when its completion is in the best interest of RACA.

### **Development Plan**

1. Describe in as much detail as possible what you propose to develop at the site (for example, single family home).

2. Describe the number of rooms upon completion, including bedrooms, bathrooms, kitchen, living rooms/den, dining room, etc. How many parking spaces will be available?

3. Describe specific planned improvements in as much detail as possible, such as how you will address the following (use extra pages as necessary):

Heating system Flooring

Plumbing system Walls and Ceilings

Electrical system Kitchen Roof Windows

Building Exterior Rear and Side Yards

NOTE: The City of Allentown Bureau of Building Standards and Safety must verify to RACA that upon project completion the above systems can reasonably be expected to function properly for a minimum of five years with no more than routine preventative maintenance.

4. Although RACA will require that the entire property conform to applicable housing, building and zoning codes, list those rehabilitation items you feel will substantially exceed the requirements of those codes.

5.	Submit floor plans (as an attachment) in reasonable detail so that RACA staff can determine the exact layout of interior space. Also include your plans for off-street parking.
6.	Provide the estimated costs of the proposed rehabilitation work. These must be clearly itemized and totaled so that RACA staff will be able to verify all figures. Please complete 5

	the Rehabilitation Budget Excel spreadsheet (it is a separate attachment). Failure to fully complete this budget will result in the rejection of your proposal.
7.	Provide an estimated detailed construction schedule including when you will be prepared to sign a Development Contract with RACA and when you expect to have all work completed. Please detail your affirmative marketing plan for the property. Describe your ability to manage the property (i.e., paying all necessary expenses) until the property is sold/occupied.
8.	Describe your ability/experience in determining income eligibility for home owners. Are you familiar with using the HUD income calculator to determine the income qualifications for home owners?

## **Development Experience and Financial Capacity**

9.	Provide (as an attachment) verifiable evidence of your financial capability to complete the proposed rehabilitation, including exact sources of funds. (Examples include, but are not limited to, verification of funds in a bank account, written proof of grant funds already committed to the project, and/or documentation of line of credit availability.) <b>Please note: Proposals will not be considered complete without proof of financial capacity.</b>
10.	State your experience (list and describe prior and current projects) and provide contact information for at least two references. If the applicant is an organization/agency or company, please describe your organization in detail.
	company, please describe your organization in detail.
	d Price and Other Funding
11.	Provide the cash sale price you are offering for this property. <b>Minimum bid price is \$1.</b>

### STATEMENT OF PROPOSED DEVELOPER

- 1. Upon selection by RACA, I/we agree to enter into negotiations with RACA to conclude in a Development Contract ("Contract") in form and content satisfactory to RACA. Such Contract, among other terms and conditions, shall provide for revestment of title to the land and any improvements thereon to RACA in case of failure of the developer to satisfy any condition in said Contract with RACA. (Please note: Development Contracts usually are signed within 30 days of RACA approval of a developer.)
- 2. I/we agree not to seek any variances from the zoning, building, or housing codes of the City of Allentown without the expressed written permission of RACA.
- 3. I/we understand that after selection of the developer, RACA reserves the right to cancel its relationship with the proposed developer and not issue a Development Contract regardless of the amount of time, money, or energy the proposed developer has expended pursuant to this project.
- 4. I/we have examined the existing conditions at the project site and are fully informed as to the conditions and limitations of the project site. I/we may not at any time after the execution of the Development Contract make any claim against RACA based upon insufficient data or any incorrect assumptions on my/our part. I/we fully understand that the property is being sold "as-is" and "where-is."
- 5. I/we understand that RACA reserves the right to utilize a multitude of evaluation techniques, so that, although the offered price will be a consideration, the selected developer may not necessarily be the "highest bidder."
- 6. I/we agree to pay any and all real estate transfer taxes, reasonable attorney fees, costs of title insurance and recording fees that may be required pursuant to the transfer of this property from RACA to me/us.

### **Developer Information**

Organization:		Contact Person:	Contact Person:	
Address: _				
Phone:		Email:		
	Developer is a(n) indiv	vidual, partnership,	corporation	
	read this Proposal Package ar	nd understand what is required bect.	y RACA in order to	
Signature	Tit	le	Date	
 Signature	Tit	le	Date	

# City of Allentown and the Redevelopment Authority of the City of Allentown Determining Income Eligibility for Housing Programs

- 1. The City of Allentown (City) and the Redevelopment Authority of the City of Allentown (RACA) acquire properties using various grant funds from the Federal government and Commonwealth of Pennsylvania.
- Various funding sources require the City to designate a uniform income determination definition. The City and RACA have designated that the Federal Section 8 Part 5 definition will be used to determine the income eligibility of households benefitting from the City and RACA's housing programs.
- 3. Any developer who acquires property from RACA and proposes to sell to an income qualified household must provide proper documentation used to determine that the household is income eligible. Staff of RACA and the City will review all documentation prior to settlement and/or rental occupancy to ensure all paperwork is sufficient and appropriate.
- 4. All developers qualifying households must use the HUD Income calculator found at <a href="http://portal.hud.gov/hudportal/HUD?src=/program\_offices/comm\_planning/affordablehousin\_g/training/web/calculator/calculator">http://portal.hud.gov/hudportal/HUD?src=/program\_offices/comm\_planning/affordablehousin\_g/training/web/calculator/calculator</a> and provide copies of all supporting documentation required.
- 5. HUD provides a guidebook entitled Technical Guide for Determining Income and Allowances for the HOME Program which provides explanations and guidance on how to properly document income eligibility. This guidebook can be found on HUD's website.

#### 2015 Income Guidelines

Family Size	Maximum Gross Family Income
1	\$39,900
2	\$45,600
3	\$51,300
4	\$56,950
5	\$61,550
6	\$66,100
7	\$70,650
8	\$75,200